

VertiCore



Vertical Solutions for Core Industries

ObTech VertiCore is a SAP® Business All-in-One solution with built-in relevant business processes catered for Consumer Products Goods (CPG), Industrial Machinery & Components (IMC), High-Tech Semiconductor and High-Tech Medical Devices

VertiCore is designed to meet the needs of mid-sized enterprises, delivered as a fixed-price, fixed-scope solution. It can be implemented in as fast as 12-16 weeks at an affordable price.

Why ObTech VertiCore?

Best Practices, Fast Implementation, Rapid ROI

Based on SAP Best Practices, VertiCore has been configured to meet customer needs. It includes tools to ensure rapid and successful implementation, along with end-user trainings, which helps achieve rapid ROI and quick time to benefit.

Size Does Matter, We're Into SMEs

ObTech and SAP are no newcomers to the small-mid-sized business market. Currently, nearly half of all SAP customers are companies with annual revenues of less than US\$200 million, with over 6,000 SAP Business All-in-One customers.

Seamless Integration. Unparalleled Efficiencies

VertiCore helps you to collaborate seamlessly with employees, partners, customers and suppliers across enterprise boundaries - integrating users, processes and data. All these can be implemented with minimum business disruption and requires minimal dedicated resources to deploy and run.

Claim Your Power

Supported by SAP's 30 years of business experience, VertiCore enables SMEs to drive new business value – increasing revenues through additional business opportunities, supporting higher levels of innovation, improving the effectiveness of sales and marketing campaigns, enhancing supply chain visibility and customer responsiveness and better anticipating market needs.

With ObTech's vast experience of over 10 years, we are **Trusted For Results!**

www.ObTechGlobal.com



The right fit for mid-sized enterprises

- **Integrated business management** – Streamline and automate operations
- **Affordable** – Software, implementation & operations
- **Investment security** – Grows with your business & avoidance of costly future migration
- **Easy adaptability** - designed with the business processes for your industry
- **Scalable** – Grows and adapts as your business needs change
- **Reliable** – Built on a proven foundation of SAP software
- **Predictable** – Rapid payback with predictable time to value at an affordable cost



VertiCore for Consumer Products Goods (CPG)

VertiCore for CPG enables you to fully integrate your supply chain, helping you to respond faster to shifts in consumer demands and behaviors. It helps your business generate measurable benefits in terms of costs, revenues and strategy.

Key Highlights:

- Quality Management
- Shelf-Life and Batch Management
- Engineering Change Management
- Profitability Analysis
- Production Variance analysis
- Expenses Tracking
- Process Order Processing



VertiCore for Industrial Machinery & Components (IMC)

VertiCore for IMC lets you focus on designing, marketing, selling, producing and distributing quality products, by providing you visibility of supply chain inventory and capacity which dramatically improves planning, communication and execution and reduces costs across the partner network.

Key Highlights:

- Multiple Order Fulfillment methods (Make-to-Order, Make-to-Stock, Assemble-to-Order and Project-centric Engineer-to-Order)
- Engineering and Manufacturing Alignment
- Product Configuration to support variable product features
- Regulatory Compliance & Evolving Technology Standards



VertiCore for High-Tech Medical Devices

VertiCore for High-Tech Medical Devices helps you control cost and maximize the probability of product success to remain competitive in this highly cost-sensitive healthcare industry. It helps to reduce risk through process validation and compliance and provides enterprise-wide integration to quickly drive a product from R&D to testing and product launch.

Key Highlights:

- Quality Management in procurement and production
- Serial Number/Batch Number Management
- Order-to-cash management
- Profitability Analysis
- Cost Controlling
- Production Planning & Management

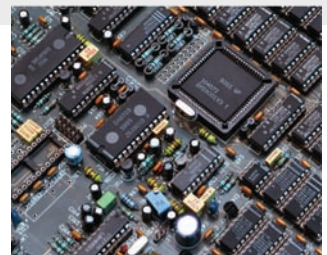


VertiCore for High-Tech Semiconductor

VertiCore for High-Tech Semiconductor helps to streamline your business processes and maintain the flexibility that keeps you competitive. You can now deliver products to market faster while managing a complex supply chain through collaborative capabilities to meet ever-changing requirements.

Key Highlights:

- Time-to-market management
- Go-to-market management
- Supply-to-market management
- Quote-to-cash management
- After-sales Support
- Enterprise Management and Support



ObTech Asia Pacific Headquarters

22, Cross Street, #03-54/61
South Bridge Court, Singapore, 048421
Tel: +65.6227.7172 Fax: +65-6225.9210

ObTech Asia Pacific Sdn Bhd

Suite 18.01 - 18.03, 18th Floor, Menara Keck Seng,
203, Jalan Bukit Bintang, 55100 Kuala Lumpur, Malaysia
Tel: +603.2710.9341 Fax: +603.2710.9346

For More Information

e-mail: info@obtechglobal.com
www.ObTechGlobal.com

Singapore • Kuala Lumpur • Penang • Bangkok • Manila • Cebu • Davao • Tokyo